

## **TELCO TRIAD COMMUNITY CREDIT UNION**

October 25, 2001

M. Peter Henthorn, CPCM Profit Motivators International, Inc. 2146 Linden Drive Boulder, Colorado 80304

Dear Peter:

It hardly seems possible that it has been 5 months since we began working with your company and employees. The old adage about enjoy what you do speeds time must be true.

As to the purpose of writing this letter, it is to thank-you and your staff, namely Phil Martin and John Konrade, for the work you completed at our credit union. Phil's training and interview process with the staff was nothing less than totally professional. As to John, I think the staff has adopted him. Ha! We found his work to be very thorough and he was able to stay on task to help us accomplish some of our projects where outside sources were involved.

As stated in your proposals, there were suggestions and changes we have implemented that were not necessarily original on your part. However, your people assisting our staff and myself, made things happen at a much quicker pace and so we will reap the financial benefits of these changes much quicker.

We found the experience to be informative and only mildly time consuming for the results we were able to visualize.

Again, we thank-you and look forward to our working with you in the future.